

000-861 IBM certifications II IBM System Collaboration Sales V5.07.07

Practice Exam: 000-861 Exams

Exam Number/Code: 000-861

Exam Name: System Collaboration Sales V5.07.07

Questions and Answers: 88 Q&As

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Title : System Collaboration Sales V5.07.07

1. What is a benefit of using System i IP Telephony?

- A. It reduces server infrastructure costs.
- B. It runs in any i5/OS partition.
- C. It uses any Linux distribution.
- D. It enhances systems management with iSeries Navigator.

Answer: A

2. A customer wants to add presence and location awareness to their traveling sales force's mobile devices. Which IBM collaborative product would accomplish this?

- A. Domino Unified Communications
- B. WebSphere Everyplace Access
- C. Domino Everyplace
- D. Sametime

Answer: D

3. What are the benefits of Domino on System i for customers who want to reduce server footprints?

- A. Dynamic Domino partitioning; virtual ethernet; Capacity on Demand
- B. Reduced administration cost; multi-versioning; Domino partitions
- C. Larger memory support; Capacity on Demand; SQL support
- D. Reduced networking costs; Domino clustering; single signon

Answer: B

4. The customer has a System i installed but no Lotus products in their inventory. Which question, directed to the customer, helps identify any hidden obstacles for a System i/Lotus collaboration opportunity?

- A. When was the last time you had a System i outage?
- B. How many people in IT have Microsoft skills versus System i skills?
- C. When the System i was last upgraded was disk space included for future projects?
- D. What is the current corporate e-mail and collaboration standard?

Answer: D

5. A customer is considering implementing an IP telephony solution, and wants to integrate voice mail messaging into the user's email mailbox. Which IBM collaborative products would satisfy the customer's requirement?

- A. Workplace Services Express and System i IP Telephony
- B. Domino and System i IP Telephony
- C. Sametime on System i and System i IP Telephony
- D. WebSphere Portal, Domino and System i IP Telephony

Answer: B

6. A System i customer needs to develop sales promotions on a regular basis. Which solution category is the most cost-effective way to meet the customer's requirement?

- A. Team Collaboration
- B. Business Intelligence
- C. Calendaring & Scheduling

D. IP Telephony

Answer: A

7. A large online retailer is experiencing rapid growth and needs to differentiate themselves from their competitors. Their company president wants an easy-to-navigate online customer service interface and the ability for the sales people to communicate with the customer service department instantly. Which IBM solution addresses the customer's requirement for collaborative technologies?

- A. WebSphere Commerce and Lotus Enterprise Integrator
- B. Sametime and WebSphere Portal
- C. Workplace Collaboration Services and Quickr(QuickPlace)
- D. System i IP Telephony and Lotus Web Conferencing

Answer: B

8. Which unique feature allows customers to test new Domino releases on the same i5/OS instance?

- A. Subsystems architecture
- B. Domino partitioning
- C. Logical partitioning
- D. Multi-versioning

Answer: D

9. A prospect wants to increase health and safety awareness in the enterprise. What collaborative solution category best meets this requirement?

- A. Single Signon
- B. eLearning
- C. Calendaring & Scheduling
- D. Collaborative Portal

Answer: B

10. Which statement about System i 520 Collaboration Editions is true?

- A. It qualifies for a 50% discount on the IBM Passport Advantage list price.
- B. It comes with preloaded Collaborative software.
- C. It supports virtualization with logical partitioning.
- D. It can be upgraded to the model 550.

Answer: C

11. A customer wants to streamline collaboration among all departments and improve the productivity of all employees by integrating mail, instant messaging and voice messaging. Which of the following are the best solutions for this customer?

- A. Domino, Quickr(QuickPlace) and System i IP Telephony
- B. Workflow, Sametime, and Voice Integration
- C. Sametime, Domino and System i IP Telephony
- D. Domino Unified Messaging and Workflow

Answer: C

12. A customer with an existing System i 550 has available capacity and wants to add an IP Telephony solution. They are also concerned about creating an HA environment for their telephony solution. What is the lowest cost solution for this customer?

- A. Add one LPAR on the i550 and add a Telephony Express Edition.
- B. Add one LPAR on the i550 and add a Telephony Express HA Edition.
- C. Add a partitioned i520 Standard Edition.
- D. Add one i5/OS and two Linux partitions to the i550.

Answer: A

13. What is the quickest way to get the complete overview of the prospect's applications and infrastructure?

- A. Ask the Network Administrator what technology is installed.
- B. Ask the Help Desk operator to identify all the key applications.
- C. Ask the Systems Operator to help gather detailed hardware and software component lists.
- D. Ask the IT Director to diagram the IT environment.

Answer: D

14. A customer is running their ERP and a Domino application on a System i. The customer wants to create a WebSphere Portal environment. They need development, testing and production environments for this portal application.

What is the key benefit for this customer adding WebSphere Portal to System i?

- A. Multiple versions and instances of WebSphere Portal can run together with the ERP and Domino applications in a single i5/OS instance.
- B. The System i can be partitioned to run ERP and multiple versions and instances of WebSphere Portal and Domino in separate i5/OS instances.
- C. The System i can support different versions and instances of WebSphere Portal in separate i5/OS partitions.
- D. The System i can be partitioned to run multiple versions and instances of WebSphere Portal in separate AIX partitions.

Answer: A

15. A customer needs to discuss the details of a large project with employees from different countries. Which solution category best addresses this need?

- A. Document and Content Management
- B. Multilanguage Mail and Calendaring
- C. Web Conferencing
- D. Instant Messaging

Answer: C

16. What is the most efficient method for gathering information about the customer collaboration environment?

- A. Ask each department about their e-mail performance.
- B. Ask the customer for their current fiscal year IT budget and spending.
- C. Ask the customer what are used for e-mail and instant messaging.
- D. Ask the IT manager to run Patrol Predict to list the products used.

Answer: C

17. A customer needs to implement a low-cost, simple collaboration solution for end users to access and edit documents across the enterprise. Which product meets the customer's requirement?

- A. Quickr(QuickPlace)
- B. Sametime
- C. Domino Document Manager
- D. Domino Web Access

Answer: A

18. A customer has 50 Microsoft Outlook users on an Exchange server. Which product offers the quickest migration to Domino on i5/OS for these 50 users?

- A. Lotus Domino Access for Microsoft Outlook
- B. Lotus Domino Web Access for Microsoft Outlook
- C. Lotus Microsoft Outlook WebMail
- D. Lotus Notes for Microsoft Outlook

Answer: A

19. An opportunity has been identified for messaging migration from a competing platform. The customer has a requirement to test new messaging software releases before placing them into production. Which IBM software

solution best satisfies this requirement?

- A. WebSphere Virtual Portal Provisioning
- B. Domino for i5/OS
- C. Sametime
- D. Workplace Collaboration Services

Answer: B

20. What does HA Telephony Express 500 Edition include?

- A. The primary system, the secondary system, the necessary System i IP Telephony licenses and 3Com hardware
- B. The primary system, the secondary system and the necessary System i IP Telephony licenses
- C. The secondary system and the necessary System i IP Telephony licenses
- D. The secondary system, the necessary System i IP Telephony licenses and 3Com hardware

Answer: B

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