

## 650-173 Sales Expert

### Cisco Communications System for Account Managers

**Practice Exam:** 650-173 Exams

**Exam Number/Code:** 650-173

**Exam Name:** Communications System for Account Managers

**Questions and Answers:** 20 Q&As

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Exam : [650-173](#)

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Exam : Cisco 650-173

Title : Cisco(r) Communications System for Account Managers

1. When creating demand with business decision makers, which two SMB challenges should be your focus? (Choose two.)

- A. lack of resources
- B. competitive pressure
- C. securing business assets
- D. operational efficiency
- E. investment protection

Answer: AB

2. What resource would you recommend to a new Cisco partner for a variety of tools?

- A. Steps to Success
- B. Unified Communications for SMB
- C. Channel Incentive program
- D. Partner Central

Answer: D

3. Which two functions does Cisco Configuration Assistant provide? (Choose two.)

- A. device discovery
- B. call forwarding
- C. call routing configuration
- D. command line configuration
- E. wireless connectivity

Answer: AC

4. The Cisco UC520 provides integrated WLAN connectivity to mobile clients for which technology?

- A. voice only
- B. data only
- C. data and voice

Answer: C

5. What are two connection options for local Cisco Configuration Assistant deployment? (Choose two.)

- A. Connect remotely via a metropolitan area network.
- B. Connect directly to any access point.
- C. Connect directly to a UC520 PoE port.
- D. Connect to an IP Phone PC port.

Answer: CD

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[650-393](#) LCSE Cisco Lifecycle Services Express

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650-059 *LCSARS Cisco Lifecycle Services Advanced Routing and Switching*

650-251 *LCSAUC Cisco Lifecycle Services Advanced IP Communications*

646-202 *Sales Expert Cisco Sales Expert Exam (CSE)*

642-961 *Cisco Data Center Networking Infrastructure Solutions design*

650-575 *Cisco Lifecycle Services Advanced Security*

646-203 *Cisco Sales Expert(CSE)*

650-178 *Communications System for Engineers*

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646-171 *Small Medium Business for Account Managers*

650-173 *Communications System for Account Managers*

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<u>350-025</u>	<u>642-681</u>	<u>642-642</u>	<u>646-976</u>	<u>642-551</u>	<u>642-961</u>	<u>642-542</u>	<u>642-054</u>
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